



# Monthly Report

July 1, 2021 – July 31, 2021



Governor  
Gretchen Whitmer



Executive Director  
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Director  
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## Medical Marijuana Facility Licensing

### 1. Product Sales

Sales by Product Type			
July 1 - July 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	6,207.54		\$21,193,613.43
Shake/Trim	822		\$1,814,499.12
Concentrate	304.81		\$3,712,683.50
Vape Cartridge	884.15		\$10,831,539.19
Kief	2.32		\$11,348.50
Infused-Edible	38,638.59		\$4,686,810.04
Infused Non-Edible Solid	564.64		\$200,728.82
Infused Liquid		11,951.37	\$274,945.06
Infused Non-Edible Liquid		757.41	\$18,491.20
<b>July Total</b>	<b>47,424.05</b>	<b>12,708.78</b>	<b>\$42,744,658.86</b>

Additional Sales Information	
July 1 - July 31	
Category	Amount
Sales To Date (as of July 31)	\$1,089,001,405.02
Sales Deliveries	\$1,499,921.26
Average Retail Flower Price (oz.)	\$213.89

### 2. Plants

Plants	
Active Plants	
As of July 31, 2021	
Plant State	Number
Immature	180,153
Vegetative	94,427
Flowering	143,059

Destroyed & Harvested Plants	
July 1 – July 31	
Plant State	Number
Immature - Destroyed	47,685
Vegetative - Destroyed	12,393
Flowering - Destroyed	3,030
Plants Harvested	49,448

### 3. Packages and Inventory

Packages	
As of July 31, 2021	
Package State	Number
Active	365,674
On Hold	1,701
In Transit	4,341
July 1 – July 31	
Package State	Number
Finished	360,638

Inventory	
As of July 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	10,628.28
Flower at Provisioning Centers	41,583.21
Flower at Processors	31,485.29
Fresh Frozen Flower at Processors	5,821.75
Concentrates at Processors	12,129.29
Infused Solids at Processors	145,258.21
Infused Liquids at Processors (Fl. Oz.)	601,023.52

### 4. Transfers

Products Shipped		
July 1 - July 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	2,010.01	0
Grower Class B	652.25	0
Grower Class C	36,302.67	527.07
Processor	85,592.29	14,636.20
Provisioning Center	754.86	491.91
Safety Compliance Facility	0.76	0
Secure Transporter	97,481.29	19,183.74

Transfers	
July 1 – July 31	
Transfer Type	Number
Completed	8,875
Voided	73

## 5. Initial Applications

Initial Applications			
July 1 - July 31			
License Type	Received	Approved	Denied
Prequalification	49	40	0
Grower Class A	7	7	0
Grower Class B	2	0	0
Grower Class C	60	44	0
Processor	5	7	0
Provisioning Center	8	14	0
Safety Compliance Facility	1	1	0
Secure Transporter	1	0	0
<b>Total</b>	<b>133</b>	<b>113</b>	<b>0</b>

## 6. Renewal Applications

Renewal Applications			
July 1 - July 31			
License Type	Received	Approved	Denied
Grower Class A	3	3	0
Grower Class B	0	1	0
Grower Class C	9	32	0
Processor	3	6	0
Provisioning Center	17	32	0
Safety Compliance Facility	2	3	0
Secure Transporter	5	1	0
<b>Total</b>	<b>39</b>	<b>78</b>	<b>0</b>

## 7. Application Processing Time

Application Processing Time (Calendar Days)		
July 1 - July 31		
License Type	Initial Applications	Renewal Applications
Prequalification	60.10	--
Grower Class A	47.57	30.67
Grower Class B	--	65.00
Grower Class C	51.47	46.38
Processor	43.57	43.33
Provisioning Center	41.21	41.28
Safety Compliance Facility	70.00	52.00
Secure Transporter	--	15.00
<b>July Step 2 Average</b>	<b>48.63</b>	<b>--</b>
<b>July Total Average</b>	<b>55.24</b>	<b>43.50</b>

## 8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
July 1 - July 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	0	1
Grower Class B	0	0	0
Grower Class C	0	1	0
Processor	0	0	1
Provisioning Center	1	0	0
Safety Compliance Facility	0	1	0
Secure Transporter	0	0	0

## 9. Complaints and Investigations

Complaints and Investigations	
July 1 - July 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	69
Number of Investigations Opened	61
Number of Investigations Closed	52
Average Time to Complete an Investigation (Calendar Days)	61
Number of Enforcement Actions Taken*	4
* Includes both MMFL and AU data	

## 10. Number of Administrative Hearing Adjudications

*Number of administrative hearing adjudications pertaining to each regulated activity.*

Provided are all final orders for denials.

Approximate Amounts: 0

*Number of administrative hearings pertaining to each regulated activity.*

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2

Litigation: 0

Circuit Court Appeals: 1

## 11. Revenue and Expenses

Application Fees	
July 1 - July 31	
Amount	
July	\$312,000

Regulatory Assessment Fees								
July 1 - July 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
July	\$49,000	\$0	\$889,651	\$134,457	\$170,660	\$0	\$0	\$1,243,768

Renewal								
July 1 - July 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
July	\$18,667	\$0	\$161,000	\$42,000	\$214,375	\$0	\$70,000	\$506,042

Total Licensing Revenue Collected	
July 1 - July 31	
Amount	
July	\$2,061,810



<b>Expenses</b>	
<b>July 1 - July 31</b>	
<b>Amount</b>	
State Employee Wages	\$348,339.17
State Employee Benefits	\$382,845.47
Materials and Equipment	\$3,713.90
Other Contracts	\$2,005.32
All Other Costs	\$201,900.30
<b>July Total</b>	<b>\$938,804.16</b>

**12. Municipalities Opted In to the MMFLA**

<b>Municipalities</b>
<b>As of July 31, 2021</b>
<b>Opted In</b>
156

## Adult-Use Establishment Licensing

### 1. Product Sales

Sales by Product Type			
July 1 - July 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	18,234.54		\$63,584,634.96
Shake/Trim	3206.83		\$9,537,118.10
Concentrate	595.38		\$9,162,682.05
Vape Cartridge	1708.95		\$26,378,670.50
Kief	1.7		\$17,230.87
Infused-Edible	126,285.36		\$18,464,328.82
Infused Non-Edible Solid	974.89		\$522,598.28
Infused Liquid		26,558.15	\$572,144.75
Infused Non-Edible Liquid		3127.35	\$86,574.83
<b>July Total</b>	<b>151,007.65</b>	<b>29,685.50</b>	<b>\$128,325,983.16</b>

Additional Sales Information	
July 1 - July 31	
Category	Amount
Sales To Date (Jan. 31)	\$1,204,392,217.23
Sales Deliveries	\$3,480,661.10
Average Retail Flower Price (oz.)	\$217.94

### 2. Plants

Plants	
Active Plants	
As of July 31, 2021	
Plant State	Number
Immature	102,792
Vegetative	134,184
Flowering	166,495

Destroyed & Harvested Plants	
July 1 - July 31	
Plant State	Number
Immature - Destroyed	35,705
Vegetative - Destroyed	14,394
Flowering - Destroyed	3,426
Plants Harvested	77,557

### 3. Packages and Inventory

Packages	
As of July 31, 2021	
Package State	Number
Active	345,654
On Hold	215
In Transit	9,462
July 1 - July 31	
Package State	Number
Finished	589,291

Inventory	
As of July 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	17,860.28
Flower at Retailers	22,869.20
Flower at Processors	25,582.63
Fresh Frozen Flower at Processors	8,824.02
Concentrates at Processors	10,421.28
Infused Solids at Processors	186,285.68
Infused Liquids at Processors (Fl. Oz.)	114,582.75

### 4. Transfers

Shipped Products		
July 1 - July 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class B Marijuana Grower	1,640.69	0
Class C Marijuana Grower	37,382.28	1,129.29
Excess Grower	6,298.29	0
Microbusiness	6.24	5.29
Processor	143,256.92	46,293.20
Retailer	2,459.56	1,349.63
Safety Compliance Facility	1.19	0
Secure Transporter	165,262.65	29,259.39

Transfers	
July 1 - July 31	
Transfer Type	Number
Completed	11,928
Voided	84

## 5. Initial Applications

	Initial Applications		
	July 1 - July 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	145	113	0
Class A Marijuana Grower	2	0	0
Class B Marijuana Grower	4	2	0
Class C Marijuana Grower	45	22	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	0	0
Excess Grower	31	7	0
Microbusiness	3	1	0
Processor	3	2	0
Retailer	17	18	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0
Temporary Marijuana Event	1	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	2	0	0
Social Equity Class C Marijuana Grower	6	2	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
<b>July Total</b>	<b>261</b>	<b>171</b>	<b>0</b>

## 6. Renewal Applications

Renewal Applications			
July 1 - July 31			
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	1	0
Class C Marijuana Grower	21	8	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	7	3	0
Retailer	10	13	0
Safety Compliance Facility	1	0	0
Secure Transporter	2	0	0
<b>July Total</b>	<b>41</b>	<b>25</b>	<b>0</b>

## 7. Application Processing Time

Application Processing Days (Calendar Days)		
July 1 - July 31		
License Type	Initial Applications	Renewal Applications
Prequalification	67.11	--
Class A Marijuana Grower	--	--
Class B Marijuana Grower	35.00	--
Class C Marijuana Grower	37.82	16.88
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	--
Excess Grower	28.86	--
Microbusiness	36.00	--
Processor	38.00	19.67
Retailer	38.06	23.77
Safety Compliance Facility	--	--
Secure Transporter	34.00	--
Temporary Marijuana Event	68.00	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	--	35.00
Social Equity Class C Marijuana Grower	49.50	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	43.50	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
<b>July Step 2 Average</b>	<b>55.22</b>	<b>--</b>
<b>July Total Average</b>	<b>61.54</b>	<b>21.52</b>

## 8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
July 1 - July 31			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	0	0	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	0	0
Retailer	0	0	0
Safety Compliance Facility	0	0	1
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

## 9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
July 1 - July 31	
Initial	Renewal
0%	0%

## 10. Complaints and Investigations

Complaints and Investigations	
July 1 - July 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	47
Number of Investigations Opened	42
Number of Investigations Closed	42
Average Time to Complete an Investigation* (Calendar Days)	37
Number of Enforcement Actions Taken*	4
* Includes both MMFL and AU data	

## 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts:

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts: 0

Denials: 2

Litigation: 0

Circuit Court Appeals: 1

## 12. Revenue and Expenses

Application Fees			
July 1 - July 31			
	Prequalification	Social Equity Prequalification	Total
July	\$754,500	\$111,900	\$866,400

Regulatory Assessment Fees								
July 1 - July 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
July	\$0	\$16,000	\$930,740	\$0	\$0	\$173,152	\$16,000	\$50,740
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
July	\$395,478	\$0	\$25,000	\$1,000	\$0	\$0	\$76,444	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
July	\$0	\$0	\$0	\$0	\$37,551	\$0	\$0	\$0
Total Regulatory Assessment Fees								
July	\$1,722,105							



Renewal Fees								
July 1 - July 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
July	\$0	\$0	\$670,000	\$0	\$0	\$0	\$0	\$210,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
July	\$200,000	\$25,000	\$50,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
July	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Renewal Fees								
July	\$1,155,000							

Total Licensing Revenue Collected	
July 1 - July 31	
Amount	
July	\$3,743,505

Expenses	
July 1 - July 31	
Amount	
State Employee Wages	\$233,089.81
State Employee Benefits	\$255,147.44
Materials and Equipment	\$2,772.08
Other Contracts	\$0.58
All Other Costs	\$125,125.44
<b>July Total</b>	<b>\$626,135.35</b>

### 13. Social Equity Applications

Social Equity Applications			
July 1 - July 31			
	Received	Eligible	Ineligible
July	51	51	13

14. Social Equity Education & Outreach

Outreach Sessions	
July 1 - July 31	
Sessions Held	
July	0

15. Social Equity Application Assistance Provided

Application Assistance Provided	
July 1 - July 31	
Number of Times	
July	23

16. Municipalities Opted In or Out of MRTMA

Municipalities	
As of July 31, 2021	
Opted In	Opted Out
106	1,396

## Medical Marijuana Registry Program

### 1. Initial Applications

Initial Applications		
July 1 - July 31		
Received	Issued	Denied
7,806	7,278	786

### 2. Renewal Applications

Renewal Applications		
July 1 - July 31		
Received	Issued	Denied
2,307	1,001	175

### 3. Application Processing Time

Initial Applications (Calendar Days)					
July 1 - July 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3,365	3,913	7,278	696	90	786

Renewal Applications (Calendar Days)					
July 1 - July 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4.76	0.02	2.25	6.27	0.60	4.75

### 4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
July 1 – July 31							
Original Applications				Renewals			Grand Total
Paper	Online	Total	Paper	Online	Total		
July	3,803	4,000	3	1,177	2,307	10,113	

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of July 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	633	77	Lake	258	51
Alger	640	104	Lapeer	3,607	488
Allegan	5,482	736	Leelanau	768	70
Alpena	724	82	Lenawee	3,249	456
Antrim	1,298	193	Livingston	3,770	432
Arenac	1,222	151	Luce	83	16
Baraga	129	17	Mackinac	192	32
Barry	2,310	289	Macomb	29,523	4,358
Bay	5,369	384	Manistee	405	67
Benzie	1,101	133	Marquette	266	91
Berrien	3,970	639	Mason	435	57
Branch	1,846	307	Mecosta	209	39
Calhoun	2,746	388	Menominee	389	94
Cass	1,634	300	Midland	2,285	242
Charlevoix	348	46	Missaukee	203	31
Cheboygan	676	88	Monroe	4,343	493
Chippewa	547	80	Montcalm	1,747	317
Clare	1,566	262	Montmorency	108	37
Clinton	3,217	381	Muskegon	2,966	380
Crawford	1,073	124	Newaygo	1,638	248
Delta	741	141	Oakland	37,184	4,150
Dickinson	534	121	Oceana	1,303	216
Eaton	3,290	455	Ogemaw	448	43
Emmet	141	33	Ontonagon	112	19
Genesee	9,776	1,373	Osceola	382	93
Gladwin	31	23	Oscoda	223	19
Gogebic	306	68	Otsego	85	29
Grand Traverse	1,197	137	Ottawa	3,246	351
Gratiot	242	50	Out of State	0	9
Hillsdale	1,143	226	Presque Isle	118	27
Houghton	241	41	Roscommon	531	62
Huron	498	39	Saginaw	3,776	407
Ingham	2,166	416	Saint Clair	4,147	548
Ionia	223	50	Saint Joseph	686	134
Iosco	210	25	Sanilac	849	125
Iron	165	35	Schoolcraft	35	17
Isabella	471	71	Shiawassee	2,650	330
Jackson	4,278	561	Tuscola	3,644	570
Kalamazoo	3,324	420	Van Buren	1,758	295
Kalkaska	317	47	Washtenaw	12,198	1,104
Kent	8,453	815	Wayne	46,911	4,083
Keweenaw	156	28	Wexford	1,250	214
			<b>Total</b>	<b>252,414</b>	<b>30,800</b>

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
July	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of July 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.06
AIDS	0.02
Amyotrophic Lateral Sclerosis	0.02
Arthritis	21.89
Autism	0.36
Cachexia or Wasting Syndrome	0.50
Cancer	3.70
Cerebral Palsy	0.17
Chronic Pain	62.39
Colitis	0.51
Crohn's Disease	0.74
Glaucoma	1.38
Hepatitis C	0.51
HIV Positive	0.25
Inflammatory Bowel Disease	1.10
Muscle Spasms	9.16
Nail Patella	0.04
Obsessive Compulsive Disorder	1.41
Parkinson's Disease	0.18
Post-Traumatic Stress Disorder	6.85
Rheumatoid Arthritis	1.49
Seizures	1.69
Severe and Chronic Pain	42.54
Severe Nausea	6.35
Spinal Cord Injury	0.41
Tourette's Syndrome	0.07
Ulcerative Colitis	0.34

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of July 1, 2021	
Month	Physicians
July	372

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
July 1 - July 31	
Initial	Renewal
0.04%	0.09%

10. Revenue and Expenses

Revenue Collected	
July 1 - July 31	
	Amount
July	\$393,376

Expenses	
July 1 - July 31	
	Amount
State Employee Wages	\$141,324.34
State Employee Benefits	\$159,411.34
Materials and Equipment	\$9,233.80
Other Contracts	\$5,261.17
All Other Costs	\$54,125.72
<b>July Total</b>	<b>\$369,456.37</b>